

We're All About You. **All of You.**

2021 Annual Report

WESTERN NEW YORK
BloodCare
SPECIALISTS • LAB • PHARMACY

When it comes to family, they say blood is thicker than water. Sadly, for many patients and families struggling with bleeding disorders, that's not the case. For them, blood is a nuisance, a problem — even a danger.

That's why we're here.

WNY BloodCare is your first and best choice to help you manage your blood-related needs. We're the region's premier Hemophilia Treatment Center and we proudly specialize in state-of-the-art diagnostic, clinical and pharmaceutical services, as well as research, advocacy, education and community outreach — all to provide you with the most comprehensive, compassionate and complete care possible.

With a team whose core values include universal accountability, effective communication, unity and trust, we're committed to all aspects of your health. Because we treat our patients like family — which means **we stick with you ... through thick and thin.**



WNY BloodCare was founded as the Hemophilia Center of WNY in 1969 within the E.J. Meyer Memorial Hospital — now ECMC. In 1984, a pediatric satellite was established at Children's Hospital of Buffalo. In 2009, both the adult and pediatric sites merged, enabling all patients to be treated at one site. **Our comprehensive care model for treatment and disease management has been used since our inception, as we've served patients and their families across WNY's eight counties for more than 50 years.**

History

WNY BloodCare is a separate, not-for-profit, New York State-licensed diagnostic and treatment center offering a variety of specialized diagnostic and health maintenance services for those with blood disorders that require lifelong medical management. Through its clinical services, advocacy, education, and research initiatives, WNY BloodCare strives to improve the quality of life for people affected by these conditions.

Mission

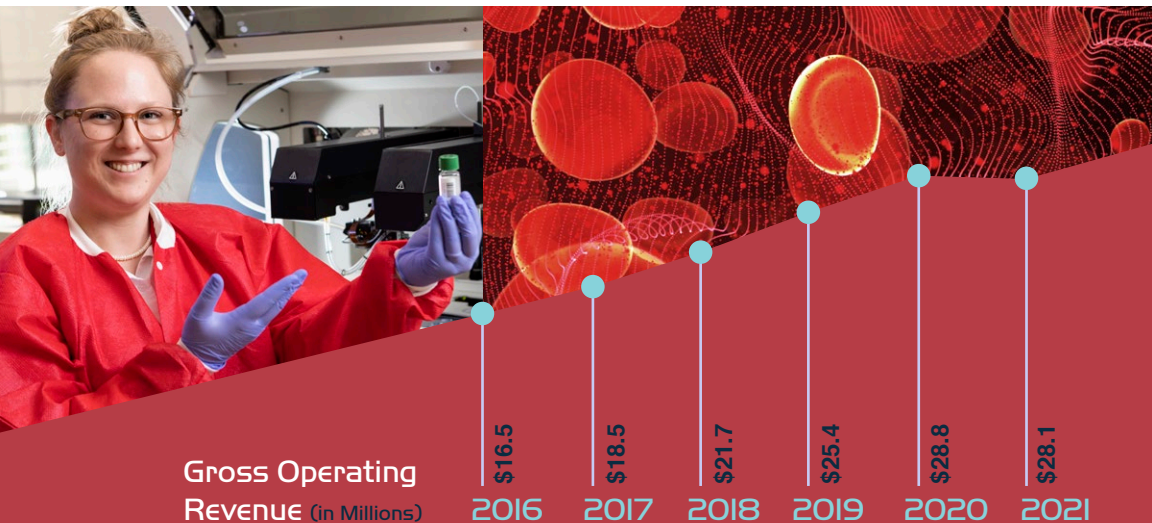
Dear Patients, Partners and Supporters,

While we've all heard the phrase ad nauseum by now, last year truly was like no other. Fortunately, that also included many positives for WNY BloodCare. For, despite all of the challenges we faced relative to the pandemic, we were able to remain focused on our strategic plan and strengthen our organization in numerous areas to the benefit of patients, families, colleagues, strategic partners and the community.

Chief among those has been the growth and evolution of our organization as a whole. We've always treated patients as holistically as possible. If you or a family member have a bleeding or clotting disorder, then you know how complicating life can be as you live with and manage that condition. Our team is here to help make that as seamless – and painless – as possible.

Our growth has come in many forms, beginning with new staff and partners who are allowing us to provide a more inclusive and complete approach to our patients. Our team's depth has reached new highs, with more than 30 physicians, specialists and staff now among our ranks, each of whom works strategically and collaboratively to bring the very best outcomes to our patients and their families. From physicians to clinical lab specialists to pharmacists, our team has seasoned experts ready to treat and counsel individuals on the full spectrum of bleeding and clotting disorders. We've also made steady investments in the staff and capabilities of our in-house laboratory, and expanded our breadth of expertise with specialists in several "wrap-around" service areas including dental care, nutrition and genetic counseling, and adult and pediatric physical therapy.

Additionally, we've committed to a culture of continuous learning with the launch of our expanded quality improvement program. This robust effort directs our team to focus on a half-dozen important initiatives per year, each of which has an opportunity to improve a patient's experience and quality of life. Recent examples have included topics such as removing patient barriers for prior authorization requirements to access care, and the fervent monitoring of quality and turnaround time of our lab reports.





Moreover, we've broadened our reach and community connectivity with a series of new initiatives. For example, we're establishing research and programmatic partnerships, aligning with such regional jewels as the University at Buffalo's Jacobs School of Medicine and Biomedical Sciences, the John R. Oishei Children's Hospital, Kaleida Health and Catholic Health. We've developed a mentorship program for interprofessional clinical students to gain a better understanding and appreciation of our patients by completing rotations with our clinical providers. We will mentor athletic trainers and physical therapists, helping patients to remain active and competing at the highest levels they desire. We will enhance our funding for life-saving research via our new Research Training Initiative, providing up to \$300,000 annually to local investigators studying non-cancerous blood disorders (i.e., benign hematology). All of these activities give our patients a greater voice in the medical community and beyond.

To be sure, we work very hard in those "beyond" spaces, too. Our Chapter Services team creates events designed to provide support, instruction and fellowship. We educate patients and families, empowering them to take control of their care and better understand all of the options they have available. We host social gatherings where patients and families come together to network, build friendships and share stories – while discovering that they're not alone.

Perhaps most importantly, we have fun.

In addition, our WNY BloodCare Foundation provides financial and educational support to individuals, families and organizations throughout the bleeding and clotting community, including a connection to the National Hemophilia Foundation and its many resources. We offer grants and scholarships – funded by our clinic's unique model – to improve patients' quality of life. We help them navigate and overcome roadblocks such as insurance coverage and pharmaceutical availability. We even advocate for them on local, state and national levels, including organizing annual lobbying days in Albany and Washington, D.C. For instance, we've been a highly vocal opponent of controversial "SNF Billing" practices (skilled nursing facilities), in which patients have been denied admission to a nursing home or rehabilitation facility due to the higher costs of blood clotting factor types and other disorder treatments.

Our accomplishments also included deepening and strengthening our senior leadership, with the promotions of Michelle Dunn to chief financial officer, along with Jessica Wulf, LMSW, to chief operating officer. Both have been part of our team for years and have a deep understanding of our entire organization, as well as our inclusive approach to patient care.

However, like much of our community, we also suffered losses during 2021 in the form of two longtime team members. They include Karen Kovach, who led our Special Coagulation Laboratory team for nine of the 10 years she was with us and served the hemophilia community for 30 years; and Robert Long, who founded the Hemophilia Center of Western New York, in 1969, which evolved into today's WNY BloodCare. Robert and Karen improved the lives of tens of thousands of Western New Yorkers. More importantly, they were cherished. They were truly integral to the lives of our patients – and their colleagues. You can read more about their amazing legacies on the inside back cover of this report, but for now, I'll simply say how much they are missed. We would never have become what we are today without them, and we're forever grateful for their remarkable care and dedication.

As I begin my 10th year with WNY BloodCare, while I work to ensure our team's continued success for decades to come, I also find myself reflecting on the many accomplishments our team has made during this span. I'm filled with pride to see the added breadth and quality of services we offer patients, and the support and reassurances we provide their families. From early detection signs for those at risk, to faster, more accurate lab sampling, to affordable and convenient pharmaceutical care, to advanced novel treatments, to critical patient advocacy and community support, we have become a true one-stop-shop for anyone struggling with bleeding and clotting disorders.

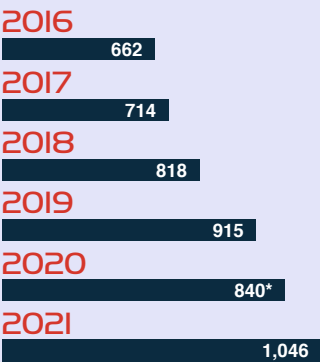
We're also a team which employees and partners seek out, and which donors and grant administrators trust. A colleague recently shared, "This organization is the most dynamic, committed and team-spirited group of healthcare professionals that I've ever had the pleasure of working with." That's a humbling compliment, and it speaks to the genuine culture we've collectively created. We hope it's a place that you feel you can entrust with your healthcare or related support.

Sincerely,

Laurel Reger

Executive Director Laurel Reger, MSHSA, RPT

Patient Threshold Visits



*COVID impacted.



Executive Director
Laurel Reger, MSHSA, RPT

Comprehensive Care Services

WNY BloodCare provides a team of experienced and accomplished physicians and clinicians, all of which are specialists in the fields of bleeding and clotting disorders. The most commonly known of these is hemophilia, a bleeding disorder resulting from deficient clotting Factor types. However, we also have experts who treat patients with other rare conditions.

These include:

- Von Willebrand Disease (vWD), the most common inherited bleeding disorder, which affects an estimated 3% of the U.S.;
- Thrombophilia, a group of genetic or acquired conditions which result in an increased tendency for excessive clotting in patients; and
- Other Rare Factor deficiencies

We provide services across one's lifespan, including education and research designed to improve one's quality of life. Our team follows an integrated, holistic approach. Blood disorders can affect all areas of life, from daily interactions and recreational options to career paths and retirement lifestyles. Integrating medical providers, nurses, physical therapists, dentists, geneticists, nutritionists, social workers, pharmacists and laboratorians under a single provider and location streamlines our care effectively and efficiently.

"The extensive, multidisciplinary model we offer is an incredible advantage for patients and their families," says Dr. Beverly Schaefer, a Pediatric Hematology Specialist on our team. "There are so few clinics where multiple clinicians come together to meet a patient at once. It's an incredible opportunity to learn and maximize patient care – and our patients feel a big sense of relief as they get to know the people who'll help them manage their disorders over the years."



*Dr. Adam Kotowski,
Hematologist and Medical Director*

Pediatric Specialists

Bleeding and clotting disorders are challenging at every age, but they can be especially hard for children. Being afflicted with hemophilia, heavy menstruation or other rare conditions may limit a child's ability to compete athletically, play on a playground or swim in a pool. Beyond the host of physical limitations these disorders can cause, there is a laundry list of emotional issues they could foster as well. From teasing and bullying, to feelings of ostracization and isolation, the long-term effects on a young patient's psyche can be substantial.

We understand, which is why our team is filled with child specialists: pediatricians, pediatric dentists and physical therapists, even nutritionists and geneticists, all with long histories of working with patients and families to identify and proactively manage their care. From early recognition and Factor administration to mental health counseling and career guidance, our team knows what to look for and when to look for it, thanks to decades of experience.

Bleeding disorders and heavy menstrual bleeding in women and young girls can significantly affect everyday life, from missed days at work or school to missed opportunities for fitness, fun and family time. Too often, they go undiagnosed – so we've created a special program to help reverse that trend.

Our Hematologist, Dr. Beverly Schaefer, Gynecologist, Dr. Shaveta Malik, and Nurse Practitioner Andrew Wurster operate our Specialized Hematology Experts Clinic – a.k.a., our S.H.E. Clinic. Heavy menstruation can be a symptom of a more serious bleeding disorder. In fact, among those who experience excessive menstrual bleeding, 20% to 30% may have a bleeding disorder. Designed to specifically search for, diagnose and treat heavy menstrual bleeding while determining if there is an underlying disorder among girls, women and transgender individuals, the S.H.E. Clinic provides a comfortable, relatable medical home at every stage of their lives.

The S.H.E. Clinic is a pioneering and precious resource, as it's one of only a handful of such clinics across the nation. Not only do we bring Hematology and

Gynecology experts together to provide diagnoses and treatments, we also offer a host of specialty lab tests and analyses right onsite, which leads to quicker and more complete diagnoses. Our providers also guide patients on issues like reproductive strategies, nutritional advice, drug therapies, mental health counseling and other social work topics.

Another important S.H.E. Clinic specialist is Dr. Carolyn Farrell, our genetic counselor. As we gain more knowledge, we're now aware that women can also manifest some bleeding problems and risks. Society used to think that only boys could have hemophilia, and girls could only be carriers. We now know, through advanced genetic knowledge, that women may be at risk, too.

"Part of my role is educator to patients and family members," Dr. Farrell says. "I teach them about awareness, family connections and testing, if it's relevant. Then we meet with patients following those test results to further explain their condition and advise the best course of treatment. This is all done in collaboration with the physician and our entire team."



Our S.H.E. Clinic team members, from left: Dr. Beverly Schaefer, Family Nurse Practitioner Andrew Wurster, and Dr. Shaveta Malik

Telemedicine Services

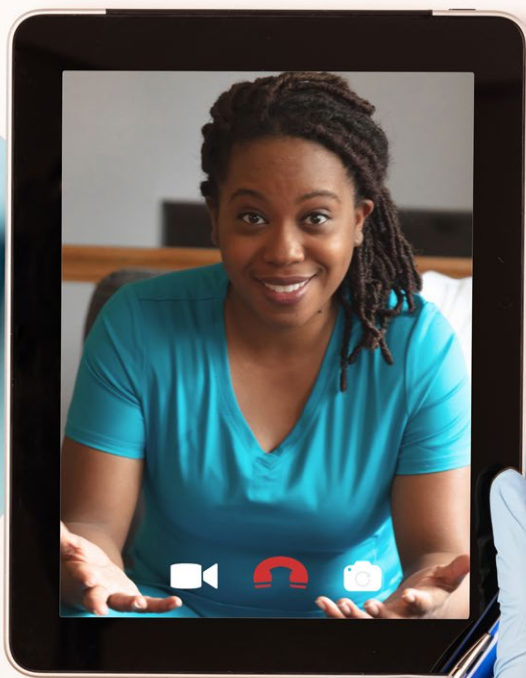
For years, we've enabled people with bleeding disorders to be infused with their clotting factor at home. Our home therapy program provides immediate treatment and avoids the delay, stress, travel time and costs of emergency room care. We train patients and family members to administer Factor safely and reliably. We also visit patients if necessary to assist, especially at the onset. Electronic home infusion logs allow physicians and patients to track their sessions, which we monitor for quality and continuity.

As you'd imagine, this program took a huge leap forward during the pandemic, especially during the lockdown and among those who live further away from our downtown Buffalo facility. Out of necessity, many saw the benefits it provided – even some of our most skeptic or least confident patients. As a result, enrollment jumped, as did virtual appointments and

other electronic correspondence tactics. This has led to more patient touch points and fewer appointment cancellations and “no-shows,” as people embrace these inherent conveniences and synergies, along with their steadier health outcomes.

Video conferencing has also been a big help to our support specialists, including our social worker, geneticist and physical therapists. It was even used by our nutritionist during the pandemic, who helped people stay focused and find alternatives for healthy food and exercise.

“It was really important, especially for our pediatric population, to help them establish and maintain healthy practices,” says Registered Dietitian/Nutritionist Erin Burch. “We even led a virtual healthy cooking class along with our Chapter Services team.”





Specialty Laboratory & Pharmacy Services

Two of our greatest resources and points of distinction are our onsite specialty pharmacy and laboratory teams – and both are widely respected for their continual growth, investments and commitment to patient care.

Since bleeding and clotting tests are specialized and time sensitive, sending specimens to out-of-town labs causes detrimental delays, duplicated tests and frustrated patients. We're WNY's only lab with state-of-the-art instrumentation, an extensive test menu, and a team of specialists dedicated to our patients' spectrum of disorders. This high level of precision results in medical care, efficiency, turnaround times and cost reductions that are unparalleled in the region.

"We provide a testing paradigm designed to diagnose common and rare disorders," explains Dr. Paul Hosking, our Laboratory director. "As a Clinical Laboratory Improvement Amendments (CLIA)-certified laboratory, we can give physicians, hospitals and insurers state-of-the-art services with turnaround times as fast as two hours – an unequalled capability, regionally."

In fact, we're the only local or national lab that can provide go or no-go surgical decisions pertaining to suspected bleeding or clotting disorders this rapidly. This up-to-the-minute service results in reduced lengths of hospital stays and fewer delayed surgeries, which saves providers precious dollars – and patients from unwanted anxiety and health complications.

We also provide consultation services to help interpret the results, ensuring quality and quickness, especially in emergencies. It all adds up to a more effective and efficient experience for everyone.

Another team trademark we are committed to is continuous education and improvement, which in our rapidly changing industry is vital to providing patients with the best possible care.

"We conduct continual assessments of our test menu, and we're looking to expand that to adapt to the evolving needs in the field of hemostasis," Dr. Hosking illustrates. "We're also working to add an interpretive service, so that providers who aren't as expert in our fields are able to more readily understand, operatively, what those test results mean."

Our Pharmacy is an official 340B Program, created by Congress as part of the Veteran's Health Care Act of 1992. Our integrated pharmacy team improves patient continuity as well as overall communication with our clinical care providers, all of which foster better health outcomes.

Our Factor distribution capabilities are especially vast, as is the experience of our pharmacists and support personnel across all bleeding and clotting diseases. In addition to providing infusions at our center, we're able to coordinate and ship factor, supplies and related medications to those in our Home Therapy program at no added cost to patients.

Support Specialists

We also instill preventative measures like exercise, dental hygiene, eating well, and studying genetic histories. This includes mental health and wellness, as we help patients stay positive and understand how manageable their conditions can be with a proper plan. Our team includes several specialists, each focusing on important aspects of patient care: physical therapy, genetic counseling, nutrition counseling, pediatric dentistry and social work.

We provide physical therapists who deliver corrective and preventative services to patients of every age. For example, many patients are susceptible to joint pain and limited ranges of motion, triggered by iron and minerals building up around the joints due to excessive bleeds. This causes joints to swell and break down. It's especially problematic for older patients, but our experience makes the difference.

One of the more exciting developments for us has been ultrasound technology advancements, which give our providers better views of many parts of the body and allows them to identify bleeds or other issues more quickly.

"We can now provide an ultrasound in real time, on site," Physical Therapist Gene Wojcinski says. "You don't need to schedule another appointment or go elsewhere. We conduct the test and get you results that same day – often while patients are still here."

Of course, it's better to avoid physical therapy altogether, and that's where our other experts do their best work. Nutritionist Erin Burch helps keep patients healthy because weight gain, vitamin deficiencies and inactivity can cause problems such as diabetes, high-blood pressure and gastro-intestinal issues.

"We help patients understand how diet and exercise impact their health and lifestyle,"

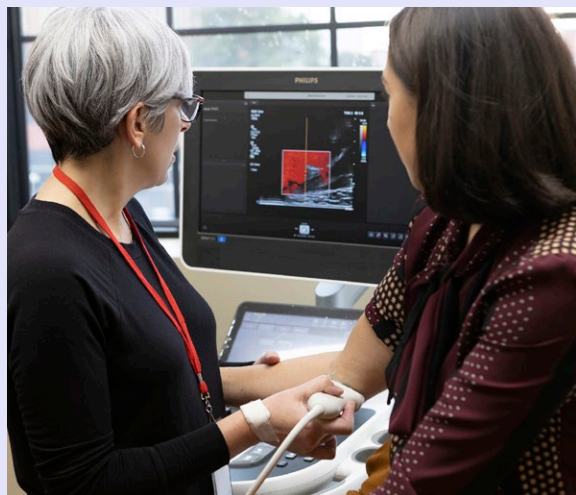
says Burch. "Kids can be picky eaters, too, which can cause complications. We help them avoid needless medications and surgeries, lowering their risk of disease."

Then there's Geneticist Carolyn Farrell. She identifies family histories and risk indicators in the patient's genome. An example is von Willebrand Disease (vWD), a highly variable bleeding condition. Depending on the type, knowing a person's genetics may reveal which medications the patient might respond to best, or other risk factors.

"Genetics and genetic testing is increasingly important, especially in treatment decisions and proactive risk awareness," Dr. Farrell attests. "Patients need to know how a condition is inherited; who in the family is at risk and for what; and can they be evaluated to see if they're at risk or have the condition."

Lastly, our social worker focuses on the patient's mental health and helps them relieve stressors such as navigating the complex health insurance industry and managing their copays.

"Our patients are dealing with a lifelong disease, which can be hard," says Jessica Wulf, our Licensed Medical Social Worker. "We provide a solid foundation for them to lean into when times get tough."



Taking care of patients is “Priority #1,” but to maintain our leadership position, we recognize the need to do more.

Thus, we’ve formed partnerships and supported research initiatives, locally and beyond. Each advances bleeding and clotting disorder understanding among medical professionals, scientists, insurers, lawmakers and regulators – all to benefit our patients.

For example, we’ve just launched the Hematology Translational Research Group. It fosters knowledge-sharing and collaboration among WNY physicians and scientists in our field by leading basic, translational and clinical research, education and outreach. Its goal is to harness their expertise to make impactful and intentional use of funding to support research at a local, regional and national level. In addition to members of our team, it includes experts with the University at Buffalo’s (UB) Jacobs School of Medicine and Biomedical Sciences, Roswell Park Comprehensive Cancer Center, and UBIMD, the largest medical group in WNY.

Our WNY BloodCare Foundation also recently launched a substantial research award. It provides up to two \$150,000 awards each year to bleeding and clotting disorder investigators who apply.

“Our thinking is, ‘we do an excellent job in patient care; we need to do the same in research,’” Dr. Schaefer adds. “It might not benefit this patient in front of you, but it may down the road. Let’s be part of that discovery.”

As a member of the American Thrombosis Hemostasis Network (ATHN), we also participate in industry- and investigator-initiated trials. This gives our patients the

chance to be part of a national discovery initiative – right here in our facility – which could improve the lives of many.

“This isn’t high blood pressure that affects huge portions of the population,” Dr. Schaefer says. “Some disorders affect as few as 200 Americans a year. Our participation in these programs ensures we know about the latest industry findings.”

We’ve also developed partnerships with such regional leaders as the John R. Oishei Children’s Hospital, Kaleida Health and Catholic Health, which further strengthens our network, credibility and resources available to our patients.

“Research is our opportunity to support the science and innovation happening among rare disorders,” says Clinical Research Nurse Angela Ciraolo. “and celebrate some amazing advances.”

We’re also excited about a new partnership with the UB Office of Interprofessional Health Education. It will expose students in other health programs to our patients, so that they learn how to treat those with chronic bleeding conditions. Tomorrow’s health professionals will observe and treat our patients during their schooling, resulting in a far greater understanding of their needs in the decades to come.

All of this should also boost our clinical trial infrastructure and resources, making WNY a hotbed of R&D in our industry. Ultimately, this can increase our collective ability to attract talented physicians and scientists to the region, which we hope will become synonymous with excellence in our field.



Chapter Services and the WNYBC Foundation

Beyond state-of-the-art medical care, WNY BloodCare distinguishes itself by offering a range of supportive programs and services. Our decades of experience have taught us that patients have a host of challenges outside of the traditional medical realm. These include social and psychological issues, educational and research needs, legislative concerns and financial barriers. Our Chapter Services team meets with patients and families starting with their very first visit to teach them how to access this support.

“Most people aren’t used to seeing this from a doctor’s office – and they’re always shocked,” says Clinical and Chapter Service Coordinator Greg Schenkel. “We’re in our patients’ corners from Day One.”

Another critical item we give patients is hope. Many who begin their journey with us are scared – maybe even depressed. They fear the worst about the limitations their disorders might cause.

We’re here to make sure they know better.

“The truth is, they can almost always live a normal life,” Schenkel attests. “They might have to take more precautions and do a

little more planning, but usually their options for careers and social activities are virtually the same as anyone’s.”

That wasn’t always the case. For patients with family histories of bleeding and clotting disorders, their parents’ lives often contained considerable limitations, so these differences are encouraging.

“Many have access to advances such as genetic testing and ultrasound analyses that their parents didn’t,” Schenkel adds. “Today’s patients can have far less limiting lifestyles.”

We’re fortunate to work with patients for the long-term, which increases our ability to know them and their challenges. We’re with many of them from childhood through adulthood, which allows us to learn a great deal. In fact, it’s one of the most rewarding aspects of our work, because we’re often not just helping one person; we’re helping an entire family.

Part of that help comes from building a community. That’s why we host community events for patients, so they can meet other families and hear their stories. These events provide support, education and friendships – many of which last a lifetime.

Get Involved!

Would you like to work with us to create fun events and programming? Can you help us with our community outreach? Maybe you’d like to support and advance some of our advocacy issues? We welcome new volunteers and committee members, and we’re happy to answer any questions. Just contact our Chapter Staff at getinvolved@wnybloodcare.org to learn more!





The Importance of Advocacy

Another essential role of our team is advocating on our patients' behalf. We teach them how to navigate healthcare and insurance systems, and work with lawmakers, regulators and agencies to make sure their rights are upheld. Bleeding disorder patients have historically been victims of discrimination, due to the high costs of Factor treatments and related care. At times, nursing homes, insurance providers – even hospitals – have denied or limited patient entry, access, care and coverage in an attempt to avoid these costs. Some patients have been forced to use specific pharmacies, leading to price fixing and gauging. Others have tried to limit patients to mail-order pharmacies, due to the cost and complexity of Factor storage.

Our team provides a strong, steady voice on regional, state and national levels to ensure patients' rights are upheld and their dignity is maintained. We lead advocacy trips to Albany and Washington, D.C. We train patients to know what to ask for and how to ask for it – which also builds leadership skills, especially in our youth. We work with patient employers to educate them on what to expect, explain the out-of-office time required for infusions, and deter unfair labor practices or profiling. Best of all, we've had a direct impact on legislation and a heightened sense of ethics across the field, ensuring that our patients are respected.

Your Giving Makes a Difference

We are only able to provide the spectrum of services we do because of the precious generosity of people like you. Donations make a difference to each and every person affected by a bleeding and clotting disorder. If you'd like to join their ranks and have a real impact on these patients, please visit wnybloodcare.org/wny-foundation. We're forever thankful.

The Foundation's Role

The WNYBC Foundation assists patients and helps us work more vigorously toward our mission. It provides financial and educational aid for families and organizations throughout our community. It's also our link to the National Hemophilia Foundation (NHF).

This assistance comes in many forms, from college and summer camp scholarships to emergency relief funds for day-to-day expenses like rent or utility payments. We also help patients to locate and afford Factor treatments, medications and insurance needed to manage their health. Funding is also available for training on prevention and maintenance topics, participate in out-of-town advocacy initiatives, or even attend the NHF Annual Meeting.

Someday, our patients will have so many resources available to them – and hopefully, some cures as well – that we may not be needed the way we are now. But until then... we're here, ready to assist in nearly every aspect of a patient's life.

IN MEMORIAM



Robert Long

April 4, 1927 – January 14, 2021

Robert started the Hemophilia Center of Western New York in 1969. He dreamed of a better life for everyone affected by bleeding disorders. From day one, he understood that, to truly care for patients, you had to understand and care for the whole person – including their families, who are inevitably impacted by these disorders and conditions.

He assembled its Board of Directors, many of whom were parents of patients, along with its first hematologist, medical director, executive director and nurse coordinator. He would later add an orthopedic consultant, physical therapist, and dentist to provide comprehensive patient care. He also secured office space and a treatment room at what is now Erie County Medical Center (ECMC).

Robert worked tirelessly. As Chairman, he was available 24/7. He became synonymous with hemophilia – the first name patients and families would hear following a diagnosis, and the first that clinicians would seek if they were interested in the field. He fully understood what patients needed, stemming from his own family's struggles and tragedies, a subject he rarely discussed. He was determined to create a private, not-for-profit treatment center, instead of a department in a hospital. He made sure we could purchase Factor directly from pharmaceutical companies, the key to beginning our pioneering home infusion and therapy program. He also worked with insurance companies to establish fair reimbursement rates – customized for the unique comprehensive care we provided.

He then made sure we stayed at the forefront of advances in treatment and Factor delivery, as well as education and staff support. At national meetings and conferences, our reputation was highly respected. His dedication and support inspired so many.

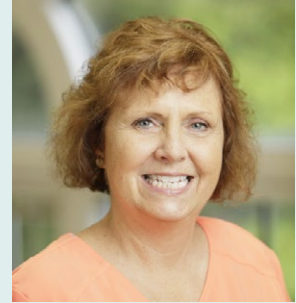
As one former board member summed up perfectly, "This hard-working, generous man devoted his life to helping others who needed his strength, support and encouragement. He is an example to all of how one person can change the world and make it better for so many!"

We're honored to carry on Robert's legacy and advance his vision. He will be missed but never forgotten. To read more about his lasting impact, visit wnybloodcare.org/remembering-robert-long.

Karen Kovach

February 13, 1961 – March 11, 2021

Karen joined our Special Coagulation Laboratory in 2011 – and within a year became its leader. With a 29-year career at Children's Hospital before joining us, she was known for the passion she brought to her work which never waned, even after she began battling breast cancer. She went on to become one of Roswell Park's most fervent fundraisers, generating more than \$40,000 in donations through the raffles and events she founded.



While she had a thirst for travel, including visits to Africa, Ireland, Costa Rica, Hawaii and Alaska, the Tonawanda native, Sweet Home High and UB graduate loved WNY unconditionally – especially its people. This was never more apparent than when watching her work on behalf of our patients... matched only when she cheered on her beloved Buffalo Bills as a 30-year season ticket holder. We miss her love of holiday decorating, along with her sunny smile, positive attitude and joyous laughter – and we send her friends and family our sincerest thanks for sharing her with us.

PHYSICIANS/NPs

Hematologist and Medical Director

Dr. Adam Kotowski, MD

Hematologist – Pediatrics

Dr. Steven Ambrusko, MD

Hematologist

Dr. Amro Elshoury, MD

OB/GYN

Dr. Shaveta Malik, MD

Hematologist – Pediatrics and Young Adults

Dr. Beverly Schaefer, MD

Laboratory Director

Dr. Paul Hosking, MD

Supervising Pharmacist

Geoffrey Zielinski, RPh, BCGP

Andrew Wurster, FNP

Daniel Ford, NP

SPECIALISTS

Physical Therapist-Adult

Eugene Wojcinski, PT

Genetic Counselor

Carolyn Farrell, PhD, MS, WHNP-BC, CGC

Registered Dietitian Nutritionist

Erin Burch, MS, RDN, CDN

Dentist – Pediatrics

Dr. Mary Beth Dunn, DDS

Physical Therapist – Pediatrics

Jessica Pierson, PT, DPT, PCS

EXECUTIVE TEAM

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Laurel Reger, MSHA, RPT

Chief Financial Officer

Michelle Dunn

Chief Operating Officer

Jessica Wulf, LMSW

Director of Business Development

Gregory Hiczewski, MBA, CPA

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